

# FINANCIAL FEEDBACK MEETING

## 23 MARCH 2026 | 14H00

Feedback on the financial year ended 30 September 2025 will be provided  
Please RSVP by 20 March [finman@stfrancislinks.com](mailto:finman@stfrancislinks.com)

## AGM REMINDER:

## 26 March | 17:30



**St Francis Links - COMBINED (Club + HOA)**  
**Draft Consolidated Statement of Comprehensive Income**  
**For the period ended 31 December 2025**

| Figures in Rand              | Combined Actual<br>2025 | Combined Budget<br>2025 | Combined Actual<br>Oct to Dec 2024 |
|------------------------------|-------------------------|-------------------------|------------------------------------|
|                              | R                       | R                       | R                                  |
| Revenue                      | 19,593,010              | 19,141,741              | 17,009,242                         |
| Cost of sales                | (4,304,257)             | (4,470,817)             | (3,699,365)                        |
| Gross profit                 | 15,288,753              | 14,670,924              | 13,309,877                         |
| Other income                 | 518,440                 | 424,754                 | 711,454                            |
| Operating expenses           | (15,493,831)            | (15,831,860)            | (12,685,226)                       |
| Operating (loss)/surplus*    | 313,362                 | (736,182)               | 1,336,105                          |
| Investment revenue           | 231,941                 | 269,511                 | 369,169                            |
| Fair value adjustments       | 237,694                 | 111,696                 | 634,821                            |
| Availability levy            | 515,078                 | 491,712                 | 529,581                            |
| Levy Stabilisation Fund Levy | 470,007                 | 276,261                 | 600,725                            |
| <b>Surplus for the year</b>  | <b>1,768,082</b>        | <b>412,998</b>          | <b>3,470,401</b>                   |

**1st Quarter (October – December 2025)**

The combined estate recorded a surplus for the first quarter, significantly ahead of the budgeted surplus. Revenue exceeded budget by R451,000 and the forecast is on track, reflecting strong trading performance across both entities. Cost of sales came in below budget, largely due to timing differences, and operating expenses are in line with budget and forecast. The operating surplus of R313,362, while modest, represents a marked improvement on the budgeted operating loss but is largely due to timing differences. Investment revenue, fair value adjustments, and levy income combined to deliver the overall surplus for the period. The prior year comparative surplus of R3,470,401 was higher than the current quarter surplus of R1,768,082, primarily due to approximately R680,000 in excess investment and fair value gains and levy stabilisation levies in the prior year first quarter, with the remaining variance attributable to higher depreciation and increased operating expenses as budgeted in the current year.



**St Francis Links - COMBINED (Club + HOA)**  
**Consolidated Statement of Comprehensive Income**  
**30 September 2025**

| Figures in Rand              | Combined Actual<br>2025<br>R | Combined Budget<br>2025<br>R | Combined Actual<br>2024<br>R |
|------------------------------|------------------------------|------------------------------|------------------------------|
| Revenue                      | 64,471,490                   | 59,167,740                   | 60,948,839                   |
| Cost of sales                | (12,578,842)                 | (11,543,037)                 | (11,757,694)                 |
| Gross profit                 | 51,892,648                   | 47,624,703                   | 49,191,145                   |
| Other income                 | 636,511                      | 574,762                      | 1,135,000                    |
| Operating expenses           | (61,339,085)                 | (49,772,395)                 | (50,378,983)                 |
| Operating (loss)/surplus*    | (8,809,926)                  | (1,572,930)                  | (52,838)                     |
| Investment revenue           | 1,551,740                    | 2,121,504                    | 1,628,089                    |
| Fair value adjustments       | 1,911,600                    | -                            | 2,503,413                    |
| Availability levy            | 2,057,728                    | 2,004,710                    | 2,147,877                    |
| Special levy                 | 13,512,000                   | -                            | -                            |
| Levy Stabilisation Fund Levy | 2,596,855                    | -                            | 2,649,102                    |
| Surplus before taxation      | 12,819,997                   | 2,553,284                    | 8,875,643                    |
| Taxation                     | 1,263,663                    | -                            | (1,601,477)                  |
| Surplus for the year         | <b>14,083,660</b>            | <b>2,553,284</b>             | <b>7,251,235</b>             |

|                                                                             |              |             |          |
|-----------------------------------------------------------------------------|--------------|-------------|----------|
| * Items to add back from operating surplus/(loss) for comparative purposes: | (6,531,593)  |             |          |
| Cost of items disposed with renovations less receipts on sale               | 5,615,795    |             |          |
| Renovation costs included in repairs and maintenance                        | 1,364,612    |             |          |
| Special levies                                                              | (13,512,000) |             |          |
| Adjusted operating (loss)/surplus                                           | (1,829,519)  | (1,572,930) | (52,838) |

**Full Year Summary (Year ended 30 September 2025)**

The combined estate recorded a surplus of R14,083,660 for the year, compared to R7,251,235 in the prior year and a budgeted surplus of R2,553,284. Revenue exceeded budget by R5,303,750 (9.0%) and the prior year by R3,522,651 (5.8%), driven by improved trading volumes and membership activity. The operating loss was significantly wider than both budget and the prior year, primarily due to operating expenses exceeding budget by R11,566,690 — this variance is substantially attributable to renovation-related costs in repairs and maintenance (R1,364,612) and the write-off of assets disposed of during the renovation programme (R5,615,795). Stripping out these non-recurring items and the special levy, the adjusted operating loss of R1,829,519 is closely in line with the prior year and only modestly worse than budget. The special levy of R13,512,000, together with investment and fair value gains, underpinned the overall surplus for the year. The taxation line reflects a credit rather than a charge, which may appear unusual — this is due to deferred taxation arising from the renovation programme and the derecognition of the roof asset.

